

IMPORTANT NOTICE: Business majors pursuing a business or economics minor can only overlap 6 hours between the major and minor.

Business Foundations* (18 hours)

RCOB Undergraduate Programs Office
940-565-2110 | BLB 110

General Business Track

ACCT 2010 (3 hrs)	Principles of Accounting I
ACCT 2020 (3 hrs)	Principles of Accounting II
MKTG 3650 (3 hrs)	Foundations of Marketing Practice
OR MKTG 3651 (3 hrs)	Foundations of Marketing Practice for Non-Business Majors
FINA 3770 (3 hrs)	Finance

MGMT 3720 or MGMT 3721 or MGMT 3820** Org. Behavior or Essentials of Org Behavior for Non-Business or Management Concepts

**choose only one course from MGMT 3720 or MGMT 3721 or MGMT 3820. May not use a combination of these courses.

+ Any 3 Hour 3000-4000 Level RCOB Course

MBA Preparation Track

ACCT 2010 (3 hrs)	Principles of Accounting I
ACCT 2020 (3 hrs)	Principles of Accounting II
BLAW 3430 (3 hrs)	Legal and Ethical Env of Business

Select *three* courses from:
BCIS 3610, DSCI 3710, FINA 3770, OPSM 3830, MKTG 3650 OR MKTG 3651 (some courses may have prerequisites not in the minor)
* Open to non-business majors only

Business Computer Information Systems (18 hours)

Dept. of Information Technology and Decision Sciences
940-565-3110 | BLB 208

BCIS 3630 (3 hrs)	Object-Oriented Programming for Business
BCIS 4610 (3 hrs)	Analysis of Business Information Systems
BCIS 4620 (3 hrs)	Introduction to Database Applications

Select *three* courses from:

BCIS 4630, BCIS 4640, BCIS 4650, BCIS 4660, BCIS 4680, BCIS 4690, BCIS 4720, BCIS 4740

Business Analytics (18 hours)

Dept. of Information Technology and Decision Sciences
940-565-3110 | BLB 208

Select *six* courses from:

BCIS 4660 (3 hrs)	Introduction to Data Warehousing
DSCI 2710 (3 hrs)	Data Analysis with Spreadsheets
DSCI 3710 (3 hrs)	Business Statistics with Spreadsheets
DSCI 3870 (3 hrs)	Management Science
DSCI 4330 (3 hrs)	Enterprise Applications of Business Intelligence/Analytics
DSCI 4510 (3 hrs)	Modeling for Business Intelligence
DSCI 4520 (3 hrs)	Introduction to Data Mining
DSCI 4700 (3 hrs)	Analytics for Decision Making
OPSM 3830 (3 hrs)	Operations Management

Accounting (18 hours)

Dept. of Accounting
940-565-3080 | BLB 213

ACCT 2010 (3 hrs)	Principles of Accounting I
ACCT 2020 (3 hrs)	Principles of Accounting II
ACCT 3110 (3 hrs)	Intermediate Accounting I
ACCT 3120 (3 hrs)	Intermediate Accounting II
ACCT 3270 (3 hrs)	Cost Accounting
ACCT 4300 (3 hrs)	Federal Income Taxation

Entrepreneurship and Enterprise Management (18 hours)

Dept. of Management
940-565-3140 | BLB 207

MGMT 3850 (3 hrs)	Foundations of Entrepreneurship
MGMT 3820 (3 hrs)	Management Concepts

Select *four* courses from:

MGMT 3720 or MGMT 3721*, MGMT 4100, MGMT 4210, MGMT 4220, MGMT 4235, MGMT 4335, MGMT 4560, MGMT 4710 (some courses may have prerequisites not in the minor)

*students cannot take both MGMT 3720 and MGMT 3721 must select only one of these courses as approved by the students major

Management* (18 hours)

Dept. of Management
940-565-3140 | BLB 207

MGMT 3721 (3 hrs)	Essentials in Organizational Behavior
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Select *five* courses from:

MGMT 3820, MGMT 3880, MGMT 3850, MGMT 3870, MGMT 4170, MGMT 4460, MGMT 4180, MGMT 4660, MGMT 4840, MGMT 4210, MGMT 4470, MGMT 4860, MGMT 3860, MGMT 4300, MGMT 4235

(some courses may have prerequisites not in the minor)

*Open to non-business majors only

Students should check prerequisites and scheduled course offerings in order to satisfy course prerequisites and to register for courses in the appropriate sequence.

Aviation Logistics (18 hours)

Dept. of Logistics and Operations Management
940-369-7325 | BLB 206

LGAV 3100 (3 hrs) Introduction to Aviation Industry Select
five courses from (at least three must be LGAV courses):

**LGAV 3110, LGAV 3120, LGAV 3130, LGAV 3140,
LGAV 3150, LGAV 4500, LGAV 4810, LGAV 4900,
LSCM 3960, LSCM 4360, LSCM 4530, LGAV 4510,
LSCM 4540, LSCM 4560**

Logistics & Supply Chain Management (18 hours)

Dept. of Logistics and Operations Management
940-369-7325 | BLB 206

LSCM 3960 (3 hrs) Logistics & Supply Chain Management
Select *five* courses from:

**LSCM 4360, LSCM 4530, LSCM 4540, LSCM 4560,
LGAV 3120, LGAV 3130, LGAV 3140, LGAV 3150**

Real Estate (18 hours)

Dept. of Finance, Insurance, Real Estate, & Law
940-565-3050 | BLB 212

REAL 2100 (3 hrs) Principles of Real Estate
REAL 3100 (3 hrs) Real Estate Agency
BLAW 4770 (3 hrs) Real Estate Law and Contracts

Select *one* course from:

REAL 4000, REAL 4200, REAL 4300, REAL 4400

Select *two* courses from:

**REAL 4200, BLAW 3430, RMIN 2500 or RMIN 3100,
MKTG 3010, FINA 2770 or FINA 3770**

Or any other 3000-4000 RCOB course approved by the department

Residential Property Management (18 hours)

Dept. of Finance, Insurance, Real Estate, & Law
940-565-3050 | BLB 212

REAL 2100 (3 hrs) Principles of Real Estate
REAL 4200 (3 hrs) Property Management
REAL 4210 (3 hrs) Advanced Property Management
BLAW 4790 (3 hrs) Property Management Law

Select *one* course from:

REAL 4000, REAL 4300, REAL 4400, or BLAW 4770

Select *one* course from:

**MGMT 3820, MGMT 3860, MGMT 4470, MGMT 4860,
MKTG 3720, MKTG 4120** (some courses may
have prerequisites not in the minor)

Finance (18 hours)

Dept. of Finance, Insurance, Real Estate, & Law
940-565-3050 | BLB 212

FINA 3770 (3 hrs) Finance
FINA 4200 (3 hrs) Investments
FINA 4400 (3 hrs) Financial Markets and Institutions
FINA 4500 (3 hrs) International Finance

Select *one* course from:

FINA 4300 or FINA 4310

Select *one* course from:

**FINA 4210, FINA 4300, FINA 4310, REAL 4000,
RMIN 4600**

Risk Management and Insurance (18 hours)

Dept. of Finance, Insurance, Real Estate, & Law
940-565-3050 | BLB 212

RMIN 2500* (3 hrs) Personal Risk Management
OR RMIN 3100* (3 hrs) Introduction to Risk
Management and Insurance
RMIN 4600 (3 hrs)** Corporate Risk Management

*Choose RMIN 2500 or RMIN 3100. May not take both.

**Prerequisite: RMIN 2500 or RMIN 3100 with a grade of C or
higher.

Select *two* courses from:

**RMIN 4200, RMIN 4300, RMIN 4310, RMIN 4400, RMIN 4500
RMIN 4800, RMIN 4900**

Select *two* courses from:

3000/4000 level MATH, ECON, EADP or any RCOB courses
approved in advance by the RMIN Faculty advisor.

Financial Planning (21 hours)

Dept. of Finance, Insurance, Real Estate, and Law
940-565-3050 | BLB 212

FINA 2770 (3 hrs) Personal Finance
OR FIPL 3100 (3 hrs) Fundamentals of Financial Planning
RMIN 2500 (3 hrs) Personal Risk Management
OR RMIN 3100 (3 hrs) Intro to Risk Management and Insurance
FINA 4200 (3 hrs) Investments
ACCT 4300 (3 hrs) Federal Income Taxation
FIPL 4400 (3 hrs) Retirement Planning and Employee Benefits
FIPL 4500 (3 hrs) Estate Planning
FINA 4610 (3 hrs) Financial Planning Capstone

The Financial Planning minor includes courses that require prerequisites
which may increase the total amount of hours beyond the 18 hour minimum.

Legal Studies in Business (18 hours)

Dept. of Finance, Insurance, Real Estate, and Law
940-565-3050 | BLB 215

Select *six* courses from:

**BLAW 2000, BLAW 3430, BLAW 4450, BLAW 4480,
BLAW 4770, BLAW 4790, ECON 4550, LGAV 3150,
MGMT 3880, MGMT 4890, FIPL 4500**

Marketing (18 hours)

Dept. of Marketing
940-565-3120 | BLB 133

MKTG 3650 (3 hrs) Foundations of Marketing Practice
OR MKTG 3651 (3 hrs) Foundations of Marketing Practice for
Non-Business majors

Select *five* courses from:

**MKTG 3010, MKTG 4280, MKTG 4620, MKTG 4890, MKTG
3660, MKTG 4630, LSCM 3960, MKTG 3700, MKTG 4330,
LSCM 4360, MKTG 3710, MKTG 4520, MKTG 4800, LSCM
4530, MKTG 3720, MKTG 4600, MKTG 4880, LSCM 4560,
MKTG 4120, MKTG 2650**

Professional Selling (18 hours)

Dept. of Marketing
940-565-3120 | BLB 133

Students must apply for admission into the minor in
Professional Selling and meet specific admissions criteria. See
the Department of Marketing for details. A grade of "C" or higher
is required in each course in the minor. Variation of the minor in
Professional Selling may be granted with approval from the
Department of Marketing.

MKTG 3010 (3 hrs) Professional Selling
MKTG 4470 (3 hrs) Business-to-Business Marketing
MKTG 4570 (3 hrs) Professional Selling Analytics
MKTG 4670 (3 hrs) Advanced Professional Selling
MKTG 4770 (3 hrs) Sales Force Design and Management
MKTG 4805 (3 hrs) Internship in Professional Selling